

Your interest at heart

## 7 Reasons to Get Your Vehicle Loan at GenFed

Buying a vehicle through GenFed Financial is the smart way to shop. Not only do we offer great rates on new and used automobiles, we can also help you in other ways.



- We can pre-approve you before you shop so you have more buying leverage with the dealer.
- Call us and we'll tell you the NADA value of your trade-in or the used car you're considering purchasing.
- Ask us the dealer invoice price on the new car you're considering, we'll tell you.
- Subject to approval we can finance 100% of the NADA retail value of your used car or 100% of the value of your new car.

- Ask us how much you can save by automatically deducting your vehicle payments through direct deposit.
- Ask about GAP insurance. This insurance covers you in the event of an accident when your loan payoff is higher than your car's value.
- Vehicle Service Contracts are similar to the dealer's extended warranty only less expensive! Ask us for a quote on your vehicle.

330-849-3013

